

PSALA Section Survey Summaries for 2014

Corporate/Government/Judicial Section

Meetings	Total Number of Attendees	Average Score
Your Internal Client	3	4
Diversity in Government Agencies	8	3.92

Ideas for future Corporate/Government/Judicial Section meetings:

- None were provided through the evaluations

Facilities Section

Meetings	Total Number of Attendees	Average Score
Sustainability in Office Supplies	13	3.56
Shelter-in-Place -- or what to do during the zombie apocalypse	25	3.68
Ergonomic Trends	Not received	Not received
Using SaaS to Manage Office Space	Not received	Not received
Art - Best Practices	6	3.83

Ideas for future Facilities Section meetings:

- None were provided through the evaluations

Finance Section

Meetings	Total Number of Attendees	Average Score
Regulatory Update: 2014 Accounting and Tax Changes	13	3.88
The ACC Value Challenge - Why Should You Care?	17	3.36
What is a Partner Worth? Developing a Partner Cost Model for Client Profitability Analysis	19	N/A
Using Financial Data to Drive Business Development Success	Not received	Not received
401K Plan Administration: Best practices, Working with a Third-Party Administrator and Surviving an Audit	6	3.84

Ideas for future Finance Section meetings:

- Strategy/tools that law firms can use to combat ACC

Human Resources Section

Meetings	Total Number of Attendees	Average Score
Delivering Difficult Messages with Tact and Leadership	28	3.53
Management the Age Gap	24	3.75
Employment Law Update	28	3.84
ALA Conference Round Table Recap	18	3.71
Emotional Intelligence in Reviews, Recruiting and Conflict Resolution	14	3.5
Law Firm Wage and Hour Issues	17	3.81
Implementation of an Electronic Performance Management System: Fostering change around managing performance	15	3.53

Ideas for future Finance Section meetings:

- Exempt vs. non-exempt; employee vs. independent contractor
- Succession Planning
- HIPAA Laws / electronic transmittal of client docs
- Employee handbooks - "put in or leave out"
- Discussion of changing performance reviews to be forward focused
- More examples on how managing performance changed other than the PM tool
- Coaching-giving feedback
- Inside-out Coaching
- Fierce Conversations
- Bias in the review process

Small Firm Section

Meetings	Total Number of Attendees	Average Score
Strategies and Advice for Developing a Successful Marketing Plan Within Your Firm	13	3.68
Partner Succession Planning	15	3.44
Embracing Culture: Integrating lateral attorneys and staff into your firm	Not Received	Not Received
Happy Hour	Not Evaluated	Not Evaluated
EPLI, CGL, Key Person, ERISA Bond, Professional Liability, Excess & Umbrella...Where does it stop?	13	3.66
Law Firm Cash Flow	8	4

Ideas for future Small Firm Section Meetings:

- Strategies to multi-task and manage your work in a fast-paced office

Technology Section

Meetings	Total Number of Attendees	Average Score
Social Media for Law Firms and Lawyers	18	3.83
Telecom Today, presented by Netstar, Inc.	Not Received	Not Received
Law Firm Technology: Where are we and where are we going?	15	3.46
Technology Security Roundtable: Navigating the Minefield	19	3.65
Legal Technology Reset: A Clear Path Forward	8	4.81*

* - the ILTA evaluation form was used for this event and they have a different rating scale than PSALA

Ideas for future Technology Section Meetings:

- Would like to hear more for solo & small firms
- Remote
- Email 0365
- Video conferencing, hardware refresh, mailbox size issues
- Basic overview of Technology areas for new tech managers