

PSALA Budget
FY 2020 (April 2019 - March 2020)

Revenue

BUSINESS PARTNER ACTIVITIES	
BP Exhibit Hall	3,250.00
BP Networking Event	2,250.00
Business Partner Sponsorships	124,000.00
Total BUSINESS PARTNER ACTIVITIES	129,500.00
Membership Dues	21,000.00
NETWORKING EVENTS	
Holiday Social	3,000.00
Law Firm Leaders Dinner	6,500.00
Summer Social	0.00
Total NETWORKING EVENTS	9,500.00
Education Program Registrations	1,500.00
Total Revenue	161,500.00

Expense

ADMINISTRATION	
Bank Fees	3,000.00
Contingency	2,500.00
Contract Services	
Accounting Fees	2,300.00
Chapter Manager	56,000.00
Total Contract Services	58,300.00
Directors & Officers Insurance	1,000.00
Office Supplies	500.00
Postage	100.00
Printing and Copying	4,000.00
Promotion/Gifts	1,000.00
Taxes & Licenses	2,600.00
Total ADMINISTRATION	73,000.00
BOARD EXPENSE	
Board Retreat	700.00
Meals	500.00
Service Benefits	19,750.00
Total BOARD EXPENSE	20,950.00
COMMITTEES	
Business Partner Relations	2,500.00

Community Service	1,000.00
Education	1,750.00
Membership	500.00
Total COMMITTEES	5,750.00

COMMUNICATIONS

Newsletter	0.00
Telephone, Email Blasts	1,000.00
Web Site	2,000.00
Total COMMUNICATIONS	3,000.00

MEMBER PROGRAMS & BENEFITS

Chapter Meetups	1,000.00
Educational Programs	0.00
Chapter Retreat	15,000.00
Scholarships	20,000.00
Total MEMBER PROGRAMS & BENEFITS	36,000.00

NETWORKING EVENTS COST

Business Partner Activity Cost	
BP Exhibit Hall	2,000.00
BP Forum	1,000.00
BP Networking Event	7,500.00
Total Business Partner Activity Cost	10,500.00
Holiday Social	7,000.00
Law Firm Leaders Dinner	30,000.00
Summer Social cost	5,000.00
Total NETWORKING EVENTS COST	52,500.00

Total Expense	191,200.00
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Net Income	-29,700.00
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